

Programme for Innovation Procurement

stimulate innovation main driver for growth

the policy mix



Supply side
instruments

Subsidies and Grants

Results

Heavily supported by MS

Innovation performance
and productivity at
desired levels?

New instruments
required



Demand side
instruments

Regulation, tax measures, standards,
Public Procurement (Innovation Procurement)

Expectation

Rather less unexplored

Tremendous purchasing
power

- * pull the demand
- * launching customer=
diffusion of innovation

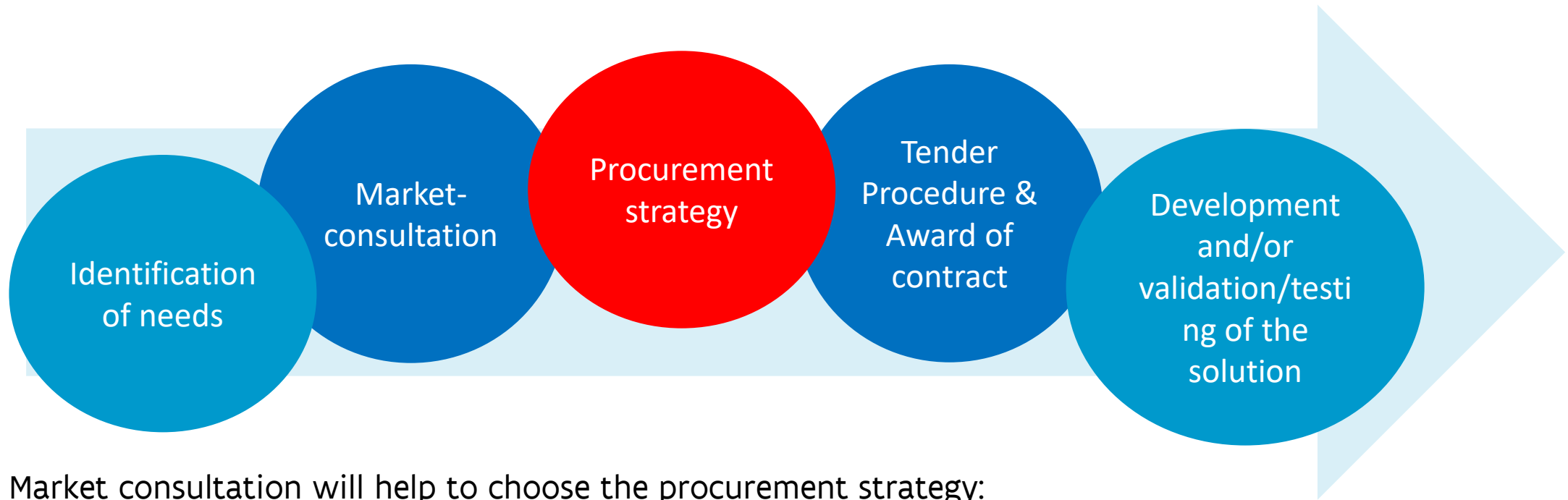
Programme for Innovation Procurement

FOCUS: Stimulate public sector to use procurement as an instrument to innovate and to satisfy unmet public needs

- ▶ Foster modernisation & improve performance of the public sector (quality and efficiency of public services)
- ▶ Offers opportunities to tackle major challenges (Green Deal)
- ▶ Strengthening the competitiveness of enterprises



From a sound needs assessment to innovative solutions

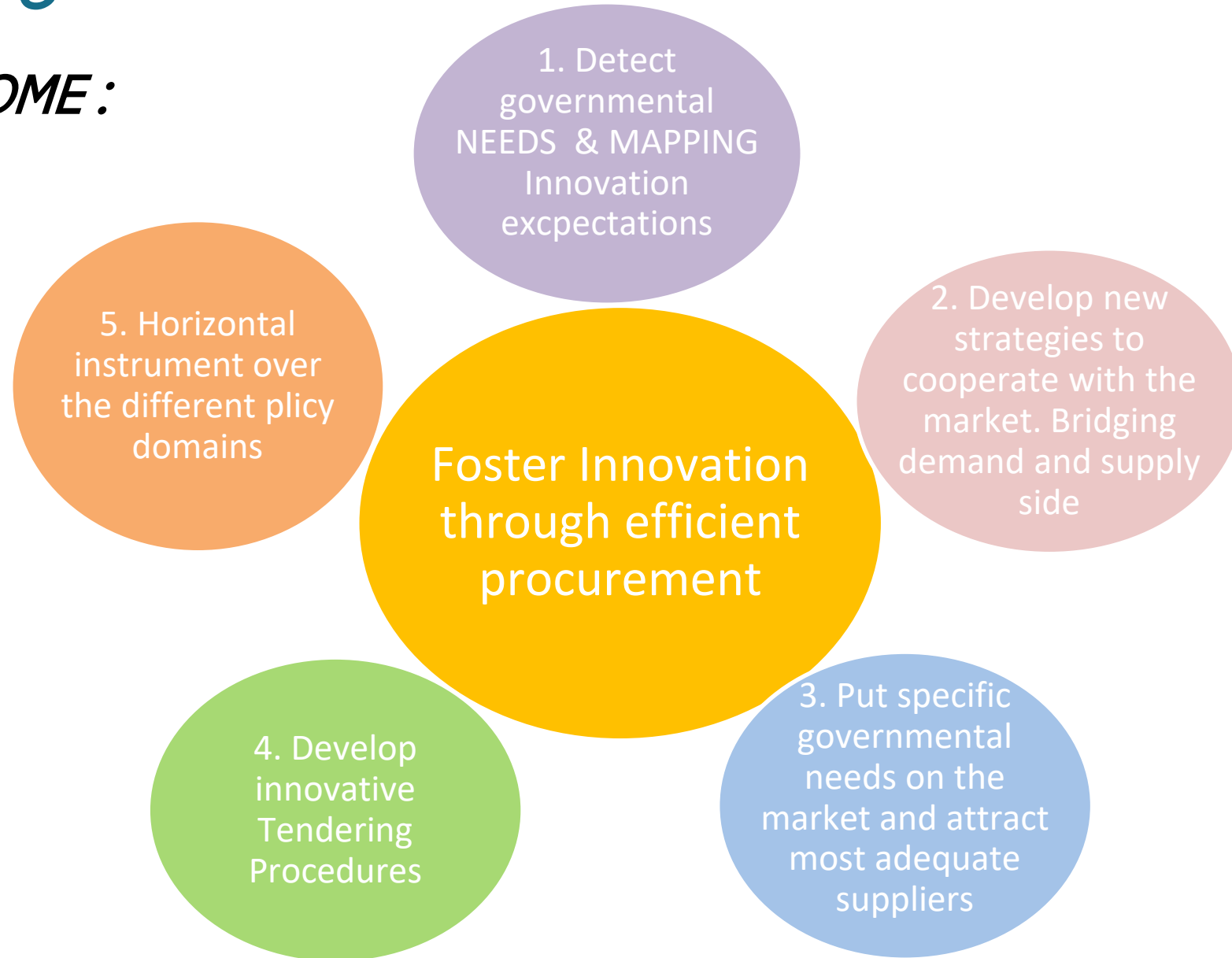


Market consultation will help to choose the procurement strategy:

- How to deal with the identified risks
 - Need for phased approach, proof of concept, prototype development, testing,
- Which procurement procedure is most appropriate
 - Procedure with negotiation, competitive dialogue, ...
 - Precommercial procurement,

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OUTCOME:



Project portfolio

<http://www.innovatieveoverheidsopdrachten.be/en/projects>

More than 60 projects for
smart public sector innovation

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